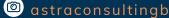


# ASTRA CONSULTING WLL

Changing your Finology

Office No. 33 Building No.114 Road No. 383 Block 316 Manama Center Manama Bahrain









#### **ASTRA CONSULTING WLL**

Delivering expert management and financial advisory services, ASTRA CONSULTING WLL specializes in:

- Financial Consulting
- Management Consulting
- Virtual Chief Financial Officer (VCFO) Services
- Activity-Based Cost Management (ABCM)
- Operational Efficiency, Energy Audits, and Solutions
- Investment Consulting

Empowering businesses with tailored strategies for sustainable growth and efficiency.







### **Financial Consulting**

The main objective of offering Financial consulting and advisory services is to bring more focus to the value proposition by delivering a broader range of Financial, Accounting and Tax related advisory services and competencies.

Some of key services which we provide are as follows:

- Business Restructuring
- Debt Restructuring
- Due Diligence
- Feasibility Studies
- NBR-Value Added Tax (Advisory Services)









#### **Management Consulting**

Our flexible corporate and management services are designed to fit your needs perfectly. Expertise dedicated to understanding your business intricately, we pave the way for optimal corporate structures and operations. Whether you are starting a new or seeking growth, our comprehensive solutions ensure compliance and efficiency.

For urgent projects, our secondment consultation brings specialized expertise to your doorstep. Experience the tailored excellence with us

Some of key services which we provide are as follows:

- Hospitality Management for Hotels and Restaurants.
- E-commerce related services for Hospitality sector.
- HR related services for hiring and deployment of key personal at various levels.
- Payroll and employee settlement processing
- Economic Substance Reporting









#### **Virtual Chief Financial Officer (VCFO) Services**

Our VCFO services provide companies with insight into their past, present and future. Unlike traditional accounting—which is a mere representation of the money that has already come into a business or has been spent by the organization's fractional accounting goes to the next level. It addresses how companies project and plan the business's future to enable growth in comparison with past and to reach its full potential.

It is an excellent service enables small and medium organization's to save on the costs instead of hiring a full time high-cost CFO or Head of Finance.

Some of the key services which we provide are as follows:

- Cashflow and Fund flow management
- Monthly, Quarterly, Bi-annual review of P&L and Balance Sheet.
- Co-ordination and review of Finance Department functions.
- Annual Budgeting and Forecasting.
- And many more tailored to suit the operational and management needs of the Organization.













#### **Activity Based Cost Management (ABCM)**

Enhancing business performance is crucial in today's competitive and globalized landscape. As overheads rise and profit margins shrink, effective cost management becomes increasingly challenging.

Our solution, Activity-Based Cost Management, optimizes end-to-end business processes by identifying and quantifying all value-adding and non-value adding activities. This impacts resources optimization and restructuring by eliminating duplication and reducing non-value-added activities.

This insight, particularly into customer, product, and service segments, informs strategic decision-making. Tailored for Owners, MDs, and Decision Makers and all HODS. Our approach ensures precise, Impactful results in an evolving business environment.



## Operational Efficiency Management (Hospitality) Energy Audit and solutions

We provide insightful solution to Hospitality industry by studying their present business structure and exploring the potential areas for improving efficiency at the top level and bottom level.

Our expertise over 30 years in this segment helps in mapping the business from procurement to end services to customer and all the factors in between. Specialities include sourcing and implementation of IT services and softwares apart from core Financial Management Analysis leading to better profitability.

Also our qualified team and associates in the field of Energy Audit, provide effective and efficient solutions by studying the needs and set up of energy usage. Optimize Energy Generation and Consumption for Industries and Commercial Buildings straight adds up to the bottom line of the business also helps for better environment sustainability.





#### **Investment Consulting**

We also provide personalized advisory and consulting on personal investment and ideal portfolios to optimize the returns while keeping in mind safety of the same.







Led by industry veteran Avinash Phadnis, ASTRA CONSULTING WLL brings over 32 years of diverse expertise across, Hospitality, Real Estate, and Property Management, Manufacturing, Heavy Engineering, Financial Services etc. with a strong foundation in Commerce (M.Com), Management Accounting (ACMA), and Company Secretarial (ACS) qualifications, Avinash's leadership is backed by 32 years of in-depth experience in Bahrain, having served as Group CFO for esteemed organizations like the Dadabhai Group and Elite Group. TAJ Hotels and Le Meridien Hotels and Resorts.

ASTRA CONSULTING WLL specializes in providing tailored solutions in:

- Activity-Based Costs and Management (ABCM)
- Business Strategy Development
- Business Process Re-Engineering (BPR)
- Supply Chain Performance and Efficiency Monitoring
- Specialized Hospitality Solutions for Hotels, Restaurants, and Facility Management

By leveraging advanced technology systems and operational insights, ASTRA CONSULTING delivers invaluable support to businesses of all sizes, helping them navigate the challenges of today's competitive market in the **Middle East and India**.